

MEAN ANNUAL EARNINGS and MEAN HOURLY EARNINGS, full-time workers: Selected occupations, private industry and State and local government, National Compensation Survey, New York-Northern New Jersey-Long Island, NY-NJ-CT-PA, July 1999. <http://stats.bls.gov> < By U.S. Department of Labor. Published in May 2000>

Occupation	Private industry	
	Mean Annual earnings	Mean Hourly earning
Executive, administrative, and managerial	\$75,023	\$36.95
Executives, administrators, and managers	\$83,711	\$40.75
Personnel and labor relations managers	\$71,861	\$35.15
Managers, marketing, advertising, and public relations	\$94,258	\$45.19
Administrators, education and related fields	\$48,899	\$25.23
Managers, medicine and health	\$79,500	\$40.73
Managers, service organizations	\$86,575	\$44.51
Managers and administrators	\$81,487	\$39.15
Management related	\$60,808	\$30.53
Accountants and auditors	\$52,624	\$26.22
Other financial officers	\$83,251	\$41.69
Management analysts	\$61,546	\$32.22
Personnel, training, and labor relations specialists	\$58,278	\$28.97
Purchasing agents and buyers	\$57,149	\$29.13
Inspectors and compliance officers, except construction	\$60,585	\$31.65
Management related	\$49,687	\$25.08
Sales	\$39,006	\$18.97
Supervisors, sales	\$49,887	\$23.87
Advertising and related sales	\$41,304	\$21.85
Sales, other business services	\$48,275	\$23.63
Sales representatives, mining, manufacturing, and wholesale	\$62,699	\$29.73
Sales workers, apparel	\$21,144	\$10.66
Sales workers, radio, tv, hi-fi, and appliances	\$32,963	\$16.03
Sales workers, hardware and building supplies	\$37,304	\$17.93
Sales workers, other commodities	\$21,336	\$10.32
Sales Support	\$33,785	\$17.24
Administrative support, including clerical	\$30,439	\$15.33
Supervisors, general office	\$42,763	\$21.73
Supervisors, financial records processing	\$40,302	\$20.38
Supervisors, distribution, scheduling, and adjusting clerks	\$42,594	\$20.93
Computer operators	\$31,221	\$15.43
Secretaries	\$32,762	\$16.92
Typists	\$29,095	\$14.94
Interviewers	\$23,696	\$12.53
Hotel clerks	\$21,719	\$11.04
Transportation ticket and reservation agents	\$33,174	\$16.26
Receptionists	\$24,915	\$12.58
Personnel clerks, except payroll and timekeeping	\$27,795	\$13.83
File clerks	\$24,105	\$12.52
Record clerks	\$29,118	\$14.62
Bookkeepers, accounting and auditing clerks	\$30,391	\$15.31
Payroll and timekeeping clerks	\$31,602	\$15.90
Billing clerks	\$26,751	\$13.42
Telephone operators	\$28,112	\$14.01
Mail clerks, except postal service	\$25,713	\$12.79
Messengers	\$17,280	\$8.48
Dispatchers	\$30,452	\$14.82
Traffic, shipping and receiving clerks	\$25,063	\$12.28
Stock and inventory clerks	\$31,463	\$15.34
Insurance adjusters, examiners, and investigators	\$38,684	\$19.03
Investigators and adjusters, except insurance	\$36,649	\$17.98
Bill and account collectors	\$36,560	\$17.80
General office clerks	\$28,797	\$14.48
Bank tellers	\$21,274	\$10.77
Data entry keyers	\$22,584	\$11.23
Statistical clerks	\$27,209	\$14.49
Administrative support	\$32,364	\$16.34